



CRAIG J. CINOTTO

Chicago, IL

PROFESSIONAL EXPERIENCE

Litigation Adjusters, Inc.

2016-Present

Senior Adjuster

Attend mediations, settlement conferences, monitor trials and audit claim files

Travelers Insurance Company

2003-2016

MCU Director- Construction Claims

This is a home office regional position in the Chicago office handling the higher and more complicated cases along with coverage actions. The Midwest Region currently involves 11 states from Minnesota to Arkansas. Personal authority is \$1 million dollars and includes supervision and control of work by staff and panel counsel. Duties also include mentoring field staff, involvement in training of personnel and attendance at various conferences and meetings of management nature. Handles a caseload between 65-75 cases within this jurisdiction and involves travel throughout.

CGU/One Beacon Insurance

2001-2003

Litigation Examiner

Worked from the Lisle, IL location handling the more complex claims for Illinois and Michigan. Duties included attendance at pre-trials, mediations and monitoring trials where necessary. Much of the workload involved handling contractor/construction claims, albeit no construction defect. At the time I was handling a workload of 160 cases, all in Litigation.

Fireman's Fund Insurance Company

2000-2001

Branch General Adjuster

Worked from the Chicago location handling the more complex claims in a five-state region. Also, was the Dedicated Adjuster for handling all the Ohio UIM cases (Scott Pontzer) which the Supreme Court has now overturned. Job included traveling within the five-state region for in-person negotiation and investigation.



Insurance Overload Systems

1998-2000

Temp Work

While in between jobs, worked in various capacities for companies such as Chubb & Safeco along with working as an independent contractor for Consolidated Services Corporation handling Reliance Insurance cases that were more serious and complex in nature.

Zurich Insurance Group

1985-1998

Risk Management Consultant / 1994-1998

Team Concept used marketing and retaining larger premium accounts for Zurich wherein I was the Claim Consultant. My job was to assist in marketing activities with various accounts and to preform audits on self-insured's such as Wynn Entertainment Companies in Las Vegas. Also, acted as one-point contact for claim issues to improve customer satisfaction. Established the claim service instructions for larger demanding accounts and trained underwriters on claim issues.

Team Manager / 1989-1994

Relocated within the company for field position as the Liability Unit Manager with supervisory duties over ten employees in order to process claims within 10 state regions. In this capacity, completed various performance evaluations of technicians, held training sessions, and continued handling a small caseload as a working supervisor. Personal claim authority and rates along with choosing appropriate panel counsel in the ten-state region.

Senior H.O. Claims Supervisor / 1985-1989

Supervised as a major case technician over field offices. Directed and evaluated referred cases while having authorization of \$250,000. Job entailed visiting and performing on-site audits throughout the country of the various field office locations. The audits were of file handling and competency of staff involved; each field office had an annual review. Also, monitored cases on trial on daily basis with staff and/ or defense counsel to provide appropriate management.

Northbook Excess & Surplus (Allstate)

1979-1985

Senior Claim Examiner

Managed claims for the major auto industry accounts of Chrysler, Ford, and AMC/Jeep with authority of \$500,000. Traveled the entire country on excess claims and directly handled cases for accounts wherein the underlying insurance had been breached. Cases from auto industry were primarily product liability with very serious exposures in various venues throughout the country. The



job entailed bi-weekly travel for various conferences and auditing of primarily files along with settlement pre-trials. Negotiated and monitored many cases along with supervision of counsel.

Aetna Insurance Company

1977-1979

Liability & suit Supervisor

Worked as supervisor in the Chicago Regional Office for Aetna (little Aetna) Insurance located at O' Hare Plaza. The job entailed supervision of two outside adjusters along with handling a personal diary of cases and general supervisory duties of defense counsel.

Liberty Mutual Insurance Company

1973-1977

Senior Adjuster, Suit Unit Adjuster

Started career with Liberty Mutual as a field adjuster after completion of their training. As a Senior Adjuster, handled larger cases for specific special handling and national accounts such as Westinghouse and Johnson Outboard. Completed field investigations of WC, Auto and GL losses. As a Suit unit Adjuster located in Chicago for 2 ½ years, handled cases in the final stages of trial preparation, negotiation and monitoring of cases in trial.