



**ROBERT HYYPIO**  
**Nashville, Tennessee**

**BACKGROUND SUMMARY:**

I have over forty-five years of claims industry experience with personal and commercial insurance carriers (currently and/or previously licensed in twenty-two states) including twenty-eight years with ESIS, a Risk Management Services Company.

I am currently a consultant with Litigation Adjusters, Inc., and in that capacity, monitor and report on trials, attend mediations & arbitrations within the states of Tennessee, Kentucky and Florida on behalf of carriers and TPAs.

**EDUCATION:**

- Graduate – Western Michigan University (BA Degree)

**PROFESSIONAL EXPERIENCE:**

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|---|--------------|
| • Litigation Adjusters, Inc. – Nashville, Tennessee                                       | 2017-Present |
| • Cigna/ESIS/ACE/Chubb – Tampa, FL<br>(Field Adjuster, Liability Specialist, Team Leader) | 1988-2016    |
| • Ohio Casualty – St. Petersburg, FL (Field Adjuster)                                     | 1985-1988    |
| • Lumberman's Mutual Casualty – St. Petersburg, FL (Resident Adjuster)                    | 1982-1985    |
| • American States Insurance – St. Petersburg, FL (Field Adjuster)                         | 1978-1982    |
| • Michigan Mutual – Ft. Lauderdale, FL (Branch Manager)                                   | 1974-1978    |
| Michigan Mutual – Orlando, FL (Resident Adjuster)   |              |
| Michigan Mutual – St. Petersburg, FL (Regional Supervisor)                                |              |
| • Aetna Casualty & Surety (Big Aetna) – Kalamazoo, MI (Field Adjuster)                    | 1972-1974    |
| • Law Enforcement Police Officer – City of Kalamazoo, MI                                  | 1968-1970    |

Lines of business experience include Worker's Compensation, General Liability, Product Liability, Commercial and Personal Automobile, Property, Surety and Bonds, Performance Bonds, All Personal Lines, Group/Disability Claims and Pharmacy Claims.



## **PROFESSIONAL TRAINING / SPECIALIZED INDUSTRY TRAINING:**

- Michigan State Police Law Enforcement
- City of Kalamazoo Police Law Enforcement
- Harvard Negotiation Team Seminar
- Litigation Management

## **ACCOMPLISHMENTS:**

- Learned insurance claims best practices and refined my skill sets through the above work experiences.
- Consistently settled or obtained mediation and trial results well below target and walk-away ranges.

## **PAST MEMBERSHIPS AND OFFICES:**

- Toast Masters International
- Jaycees
- Optimist Club, Kalamazoo, MI (President)
- Ft. Lauderdale Claims Association (Work Comp Chairman)
- Orlando Claims Association
- Pinellas County Claims Association (Membership Chairman)
- Tampa Claims Managers Association (Treasurer)
- West Coast Claims Association (Educational Chairman)

## **CURRENT AND/OR PREVIOUSLY LICENSED STATES:**

Alaska, Alabama, Arizona, Arkansas, California, Connecticut, Delaware, Florida, Georgia, Kentucky, Louisiana, Michigan, Minnesota, North Carolina, New Hampshire, New Mexico, Oregon, Rhode Island, South Carolina, Tennessee, Texas and Washington State.