



Robert (Bob) Titus, CRIS, AIC, MLIS
North Las Vegas, Nevada

Summary of Risk Management and Business Management Experience

Bob Titus is a licensed Insurance Advisor with over thirty years of claims management and risk management experience. He is also an insurance expert witness, continuing education trainer and industry conference speaker on a variety of insurance-related topics. Mr. Titus' expertise are based upon over thirty years of:

- Conducting multiline (WC, GL, Auto, Property, Professional Liability) audits of TPA and insurer claims reserving and operational claims handling procedures.
- Providing comprehensive risk management services to large, self-insured clients and smaller clients with fully insured programs. This work includes multiline claims auditing, coverage analysis, third party contractual risk transfer analysis, historical loss trending and customized risk management training in person and via webinar.
- Expert Witness services pertaining to insurance agent/broker errors & omissions and bad faith extra contractual liability matters.
- Claims advocacy and insurance litigation support on all lines of P&C and Professional Liability coverages.
- Claim management advocacy and coverage analysis on large complex construction and construction defect claims.
- Construction Project Wrap-Ups. This includes experience in providing the risk management, marketing, administration, and close-out reconciliation for large multi-year Rolling-OCIP projects.
- Construction project site safety loss prevention services.
- Conducting liability and workers compensation Loss Control safety surveys for underwriters of construction companies, restaurants, retail stores and manufacturing facilities.
- Successful negotiation and timely settlement of complex multiline insurance claims and contractual liability exposures, including complex construction defect claims.
- Construction Project Wrap-Ups. This includes experience in providing the risk management, marketing, administration, and close-out reconciliation for large multi-year Rolling-OCIP projects.
- Construction project site safety loss prevention services.
- Arbitrating over 100 auto liability cases for American Arbitration Association.
- Creating and managing a subrogation practice that recovered over \$1 Million/month, which exceeded deliverable goal.
- Successfully multi-tasking and delivering quantitative results on simultaneous projects all under tight deadlines.
- Routinely providing written and verbal reports to executive management and C-Suite officers.
- Insurance carrier claims unit supervision of over twenty-five professionals in a high litigation office in Westchester County, NY.



October 2020 to Present:

Litigation Adjusters Inc. Monitor Trials, attend Mediations, Mandatory Settlement Conference and Small Claims Hearings.

May 2017 - Present:

Principal of Risk Analytics, LLC, which provides claims and risk management solutions to corporate clients of all sizes, and related expert witness services

1997 - April 2017:

(Director Claims & Management Services for the following insurance brokers: Cross Insurance, Wells Fargo, Marsh and Sedgwick)

Through 20 years of providing risk management consulting and claims advocacy, Bob has acquired a thorough understanding of multi-line OCIP construction, contractual risk transfer, and property, general and professional liability insurance coverages (D&O, EPI and Agent E&O). Clients have included large companies and small local organizations in the construction, higher education, healthcare, public sector, manufacturing, retail and biomedical industries.

1986 -1997):

(Claims Representative and Claims Office Manager for State Farm Insurance Company)

- Managed the retention and expenses of outside defense counsel and other vendors.
- Created and managed a subrogation recovery unit, collecting over \$1 Million/month. (Westchester County, NY)
- Managed professional *staff* and completed semi-annual performance evaluations. (Westchester County, NY, and Acton, MA)
- Arbitrator for the American Arbitration Association, 1990 - 1995

Training and Education Instructor (2000 - Present)

- Conducted national webinars on claims and risk management topics for The Institutes and ExecuSummit during the COVID-19 pandemic.
- Develop and teach insurance and risk management related professional development courses
- On the teaching faculty of the Insurance Library of Boston and Polestar Performance Programs
- Webinar instructor for The Academy of Insurance and the CPCU Society
- Present at national insurance conferences on a variety on insurance/risk management topics

Professional Affiliations

- Risk Insurance Management Society - Boston & Nevada Chapters (RIMS), Member since 2007
- Claims & Litigation Management (CIM) Advisor, Member since 2017
- Boston Association of Claims Executives, 2017-2020
- Arbitrator for the American Arbitration Association, 1990 - 1995



Education & Industry Designations

- Texas Licensed All-Lines Insurance Adjuster, 2017 - Present
- OSHA 30-Hour Hazard Recognition Training for General Industry, 2017 - Present
- OSHA 30-Hour Hazard Recognition Training for Construction, 2017 - Present
- Licensed Massachusetts Insurance Advisor, 2017 - Present
- Instructor, Polestar Performance Programs, Inc., 2010 - Present
- Instructor, Insurance Library of Boston, 2001 - Present
- Instructor, Academy of Insurance Webinars, 2011- 2015
- Instructor, CPCU Society Webinars, 2011- 2013
- Licensed Massachusetts Insurance Broker, 1999 - Present
- Construction Safety Insurance Specialist (CRIS) Designation - February 2009
- Associate in Claims (AIC) Designation - February 1990
- Certified Toastmaster - June 2002
- Dale Carnegie Public Speaking Course - October 1994
- Federal law Enforcement Training - 1982 & 1984
- Political Science B.A., University of Massachusetts - June 1980